

**Notice of Haizhu District Bureau of Science, Industry,
Commerce and Information Technology of Guangzhou Municipality
on Issuing *the Implementation Guidelines on Promoting the
Development of the Cooperation Demonstration Zone in Haizhu
District of Guangzhou Municipality***

To: all related units

With the consent of the People's Government of Haizhu District, the *Implementation Guidelines on Promoting the Development of Cooperation Demonstration Zone in Haizhu District of Guangzhou Municipality* is hereby released to you for the purpose of promoting the steady development of bulk commodity trade in Haizhu District, accelerating the construction of Cooperation Demonstration Zone and accelerating the high-quality economic development in Haizhu District. Please act accordingly within the scope of your respective functions and duties.

Haizhu District Bureau of Science, Industry, Commerce and Information Technology of
Guangzhou Municipality
June 25, 2023

Implementation Guidelines on Promoting the Development of Cooperation Demonstration Zone in Haizhu District of Guangzhou Municipality

Article 1 These Guidelines are formulated in compliance with a series of pro-growth policies and measures at the provincial and municipal levels and the requirements for accelerating the development of the commercial and trade industry, on the basis of the actual conditions of this Municipality and with a view to implementing the Notice of the State Council on Issuing a Package of Policies and Measures to Bolster the Economy (Guo Fa [2022] No. 12), promoting the stable development of bulk commodity trade in our district and accelerating the construction of Cooperation Demonstration Zone in our district.

Article 2 The Cooperation Demonstration Zone shall be identified by Haizhu District Bureau of Science, Industry, Commerce and Information Technology of Guangzhou Municipality, and the specific cooperation agreement shall be reached through consultation with the operators (or referral units) of the Cooperation Demonstration Zone, which may not be implemented unless having obtained the consent of the relevant district authorities.

Article 3 These Guidelines aim to support wholesale enterprises and their referral units. And a qualified wholesale enterprise shall simultaneously meet all the following conditions:

(1) An independent legal entity that newly moves into the Cooperation Demonstration Zone to engage in commercial activities after the implementation of these Guidelines, has gone through registration formalities and declaration procedures for enterprises above designated size, pays taxes in accordance with the law and has a fixed office in the Cooperation Demonstration Zone;

(2) It operates in good faith, has a sound financial system, implements independent accounting, and completes the registration and filing procedures in accordance with the *Regulations of the People's Republic of China on the Management of the Registration of Market Entities* and other relevant national regulations. Its industrial classification is under the category code 51 specified in the Industrial Classification for National Economic Activities (GB/T 4754-2017);

(3) It shall have signed a commitment letter, undertaking to be aware of the relevant support policies and agreements, and to comply with the provisions of the relevant support policies. Any enterprise in violation of the commitments shall return the support funds received.

Article 4 For any wholesale enterprise that has newly moved into the Cooperation Demonstration Zone after the implementation of these Guidelines, with an annual main business income (sales) of at least 20 million yuan and an annual total sales amount of at least 500 million yuan, a reward will be given to it for three consecutive years as per its business operations in this District and its contributions to local economic and social development. The maximum annual reward shall not exceed the contribution of the enterprise to local economic and social development in the current year.

Article 5 For any referral unit that introduces an enterprise recognized by Haizhu District Bureau of Science, Industry, Commerce and Information Technology of Guangzhou Municipality as having made significant contributions to the economic and social development of the District to move into the Cooperation Demonstration Zone after the implementation of these Guidelines, a reward of up to 3 million yuan will be given to it according to the business operations of the introduced enterprise in the District and the contributions to the local economic and social development.

Article 6 A qualified referral unit shall simultaneously meet all the following conditions:

(1) Being a domestic or foreign social professional institution that provides genuine investment intentions to the District during the period of introducing enterprises, assists the District in directly contacting investors, plays a substantive role in enterprise negotiations, has been recognized by investors and has successfully introduced more than two enterprises in the past three years; or being a local enterprise that provides genuine investment intentions to the District during the period of introducing enterprises, assists the District in directly contacting investors, plays a substantive role in enterprise negotiations, has been recognized by investors (excluding the aforementioned social professional institutions), and the enterprise or its actual controller shall not directly or indirectly hold more than 10% of the shares in the introduced enterprise.

(2) Administrative organs, public institutions and other financial funding institutions at all levels as well as state-owned enterprises under the jurisdiction of the District are expressly excluded from the qualifications to apply for the reward specified herein.

(3) The term “introducing enterprises” herein refer to guiding enterprises to engage in economic activities in the Cooperation Demonstration Zone through new establishment or relocation, with the exception of the introduced enterprises being single project enterprises in real estate construction. The leading industries of the introduced enterprises should comply with the industrial direction advocated and supported by the District and the Cooperation Demonstration Zone.

Article 7 Pre-declaration

During the negotiation on introducing enterprises, the referral unit shall present the qualification application form, the power of attorney signed by the investor within the validity period and the pre-declaration form, and shall make a pre-declaration to Haizhu District Bureau of Science, Industry, Commerce and Information Technology of Guangzhou Municipality 15 calendar days before the date of issuance or change of the business license of the introduced enterprise. The materials required for pre-declaration shall be subject to the requirements of the declaration guidelines.

Introduced enterprises engaged in economic activities in the Cooperation Demonstration Zone within 15 calendar days after the implementation of these Guidelines may not be subject to the pre-declaration time limit prescribed herein.

Article 8 Pre-declaration confirmation

(1) If only one applicant submits a pre-declaration application to the introduced enterprise before the pre-declaration deadline and the materials are complete, the pre-declaration shall be deemed as valid.

(2) If two or more applicants submit a pre-declaration application to the same introduced enterprise and the materials are complete, the following principles shall be adopted:

i. The applicants shall negotiate and reach consensus on the proportion of reward fund sharing, and jointly issue a statement to Haizhu District Bureau of Science, Industry, Commerce and Information Technology of Guangzhou Municipality;

ii. If the applicants fail to reach consensus within 7 calendar days, the reward will be given to the referral unit confirmed by the introduced enterprise.

Article 9 The total amount of support funds given to the same recipient shall not exceed its total contribution to the economic and social development of the District during the accrued years (for a newly relocated enterprise, the total amount shall not exceed its total contribution to the economic and social development of the District in the current year). Enterprises are encouraged to use a proportion of more than 50% of the total reward funds specified in Articles 3 and 4 herein

granted by our District to subsidize management teams or key talents.

Article 10 Haizhu District Bureau of Science, Industry, Commerce and Information Technology of Guangzhou Municipality shall be responsible for publishing the guidance for application of the rewards, organizing the review of the application materials and approving the list of reward recipients. The list shall be publicized for 5 working days. If there is no objection or if an objection is not justified, support funds will be allocated to relevant enterprises.

Article 11 For wholesale enterprises carrying out economic activities outside the Cooperation Demonstration Zone in Haizhu District, which have made outstanding contributions to the economic and social development of the District or have other vital significance, support funds may be granted by reference to these Guidelines after being reported to and approved by the district people's government.

Article 12 Where the same project or matter that complies with the provisions of these Guidelines also complies with the supporting or funding policies of other districts as stipulated by the higher-level government **or other supporting policies of this District**, support shall be given on the basis of one-time highest amount support. The tax related to the support funds shall be borne by the enterprises or individuals themselves.

Article 13 If a reward recipient is found to have falsified or violated the provisions of these Guidelines in terms of application materials and implementing the supported projects, Haizhu District Bureau of Science, Industry, Commerce and Information Technology of Guangzhou Municipality shall cancel or withdraw the support funds, publicize the reward recipient on the portal website of the District People's Government according to law, and notify the relevant authorities accordingly.

Article 14 For any provisions describing a number by adding a word of either "above", "below", "within" or "before", it shall mean INCLUDE the figure, and "not exceeding" or "not lower than" DON'T include the figure. For any enterprise that has moved to Haizhu District from another district in Guangzhou, the support funds shall be calculated on the basis of its economic contribution after deducting the base budget transferred from the original district.

Article 15 These Guidelines shall come into force as of the date of issuance and shall be valid for 3 years. When the validity period expires, if the relevant support funds are due but have not been fully paid, these Guidelines shall continue to be implemented until all funds due are paid in full. Enterprises qualified to receive the support funds within the validity period of these Guidelines may apply for support funds accordingly. Failure to make applications within the prescribed time limit will be deemed as surrendering application automatically. Where these Guidelines become unenforceable due to force majeure, the acts of higher-level governments or authorities or the promulgation of relevant laws, regulations, rules and policies, relevant support shall be terminated. When the validity period expires or the basis of relevant policies changes, evaluation and amendment will be made according to the actual situation. In case of any inconsistency between these Guidelines and the provisions of the superior laws, regulations, rules and policies due to the change of these superior laws, regulations, rules and policies, the provisions of the superior laws, regulations, rules and policies shall prevail, and the corresponding provisions of these Guidelines shall no longer be implemented.

The power of interpretation of these Guidelines shall be vested in Haizhu District Bureau of Science, Industry, Commerce and Information Technology of Guangzhou Municipality.

Disclosure Method: Active disclosure

Released by Haizhu District Bureau of Science, Industry, Commerce and Information Technology
of Guangzhou Municipality on June 26, 2023